APOGEO SPACE

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PRESS RELEASE

Apogeo Space signs agreement with Telespazio Brasil to enter the Latin American market

Brescia, 3 September 2025 – Apogeo Space, the Italian pioneer in the development of pico-satellite constellations for the Internet of Things (IoT), announces the signing of an agreement with Telespazio Brasil, with the aim of expanding its presence in Brazil and Latin America.

The agreement is part of the company's internationalisation process and, thanks to this collaboration, Apogeo Space will be able to draw on the consolidated experience of Telespazio – active in Brazil since 1997 – for the implementation of testing strategies and access to the local market, with a particular focus on the needs of the public and industrial sectors in areas with low coverage.

'This agreement represents an important, solid and qualified gateway to South America for us,' said Guido Parissenti, CEO and co-founder of Apogeo Space, adding, 'Satellite IoT services can offer concrete solutions in remote contexts, supporting sectors such as the environment, agriculture, energy and infrastructure.'

Telespazio Brazil, a subsidiary of Telespazio – a joint venture between Leonardo (67%) and Thales (33%) – is one of the country's leading satellite telecommunications operators, providing advanced services to corporate and government customers. It offers solutions for connectivity, Earth observation, systems engineering and terrestrial infrastructure implementation, with applications ranging from defence to energy, agritech to environmental monitoring.

The agreement is based on a shared vision: to offer alternative, efficient and scalable satellite connectivity solutions to support the digitalisation of underserved areas. In this context, Apogeo Space's services fit perfectly into Telespazio's strategy to expand its IoT telemetry portfolio, targeting key sectors such as public services, oil & gas, agriculture and security.

Company Profile

Apogeo Space is an innovative Italian SME that is developing the first private national constellation of picosatellites for IoT telecommunications. This constellation will be able to provide global satellite connectivity and real-time data transmission, even in remote areas not covered by terrestrial infrastructure. The company also offers manufacturing services that include the design, testing and management of satellites and constellations. Its activities also include competitive tenders and technological spin-off projects. The main areas of application include: agriculture, infrastructure, environmental monitoring, oil & gas, maritime, logistics and transport, and scientific research. The target partners and customers are mainly IoT solution providers and system integrators, with whom Apogeo has already established several collaborations. In 2022, the company received €5 million in funding from Primo Space, the first Italian fund dedicated to the space economy.

The funding is intended for the creation of a low Earth orbit (LEO) constellation designed to offer affordable IoT services on a global scale. Apogeo's technology, based on picosatellites weighing less than 1 kg, has already been successfully validated in flight thanks to the launch of two demonstrators, FEES1 (March 2021) and FEES2 (December 2021). The first batch of nine satellites, launched in November 2023, was used for flight testing. In August 2024, a further launch of nine picosatellites was carried out, which are currently operational in orbit and supporting data transmission tests as part of Proof-of-Concept projects in various areas of the world, including Argentina, Algeria, Europe and other strategic markets. The constellation will be completed by 2027, with a total of 96 satellites planned. Founded in 2015, Apogeo Space has participated in the development of major projects for ESA, ASI and NASA, collaborating with centres of excellence such as INAF, INFN, the Brera Astronomical Observatory, the Bologna Astronomical Observatory and the Politecnico di Milano.

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